



# Resilinc R Score

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## What is the Resilinc R Score?

The R Score is a comprehensive and powerful assessment of supply chain resiliency that Resilinc provides supplier’s on the Resilinc network. The R Score is an aggregate of the following key supplier metrics - Transparency score, Network Score, Continuity Score, Performance Score and SCRM maturity score.

## Why is Resilinc creating the R Score?

The R Score will enhance conversations and relations between suppliers and customers.

Suppliers have been supporting our mutual customers for many years, and in return have asked for some feedback on the data shared with customers through Resilinc. In parallel, many of our mutual customers have requested Resilinc to assist suppliers in assessing their strengths and areas of improvement.



## How is this information valuable for my company?

The objective is to provide suppliers a comprehensive tool that provides insights into how customers view your data, and to benchmark yourselves against peers in the industry. Your company will be able to do so, as the R Score and reports provide resiliency measurements, historical tracking of trends and performance, as well as Resilinc recommendations for improving your score. Your company will also be able to use the R Score as leverage during processes like an RFP (Request for Purchase).

## Who from our company can use R Score?

The R score can be leveraged by individuals ranging from sales to account managers to your supply chain department. The R Score acts as a measure of your supply chain resiliency and can be leveraged by sales, marketing teams. The R Score Diagnostics Report and The R Score Insights Report provide additional details and recommendations on key areas like - Transparency score, Network Score, Continuity Score, Performance Score and SCRM maturity score. This can be leveraged by the operations and supply chain teams.

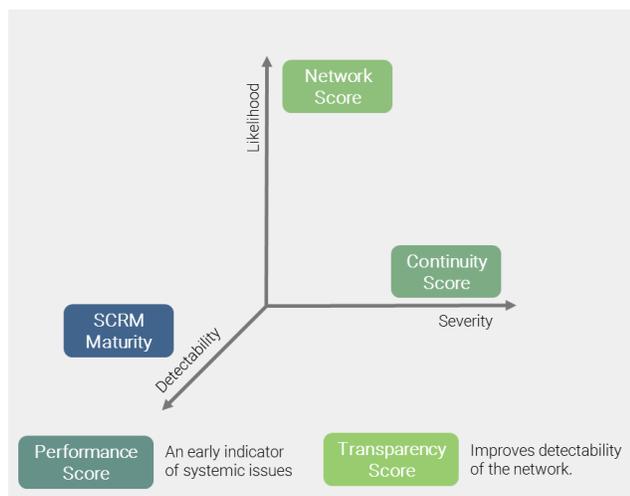
## How is the R score different from what my customers already provide?

We understand that some customers will provide suppliers with scorecards. The R Score should not be confused with typical supplier scorecards as those are provided to your company by individual customers and every scorecard is geared towards individual customer needs.

The Resilinc R Score provides assessments and recommendations based on all your data for all customers you are supporting through Resilinc. Since we standardize the metrics being considered in the R Score, we are able to aggregate inputs across different customers. Additionally, Resilinc is providing suppliers industry benchmarking, performance trends and recommendations for improving scores.

## How can I get more information on the methodology used to compute my R Score?

The methodology for computing the R Score was defined by consulting multiple Industry leaders, Resilinc Supplier partners and Risk experts. While the exact methodology for computing the score is proprietary and requires approval to be shared, the main KPIs used to compute your score are Transparency Score, Network Score, Continuity Score, Performance Score and SCRM Maturity Score. These metrics measure companies on standard risk dimensions of frequency, severity, detectability and operational performance.



## Resilinc R Score

(Weighted Average)

Elements of the R Score	Key Performance Indicators	Other Notes
Transparency Score	<ul style="list-style-type: none"> <li>Depth and Breadth of data shared with customers on the Resilinc platform</li> </ul>	<ul style="list-style-type: none"> <li>Score is calculated based on data shared with Resilinc on the date listed on report.</li> <li>Additional data provided to improve score will be reflected in the following quarterly score refresh.</li> </ul>
Network Score	<ul style="list-style-type: none"> <li>Global dispersion</li> <li>Footprint Score based on location</li> <li>Number of EventWatch notices issued in a rolling 12 month period</li> </ul>	<ul style="list-style-type: none"> <li>Calculated for all sites provided to Resilinc as of the date the score was calculated</li> <li>Takes into account natural disaster resistance, geopolitical stability and macro-economic stability of regions where sites are located</li> </ul>
Continuity Score	<ul style="list-style-type: none"> <li>Business Continuity Plan (BCP) Scores</li> <li>Recovery times</li> <li>Alternate site bring up times</li> </ul>	<ul style="list-style-type: none"> <li>BCP scores are based on self-reported surveys.</li> <li>In order to receive full score, Site BCP Surveys further need to be verified by a Resilinc customer or site should have gained ISO 22301 certification</li> </ul>
Performance Score	<ul style="list-style-type: none"> <li>Aggregated by Resilinc based on Resilinc Customer KPIs and operational metrics</li> </ul>	<ul style="list-style-type: none"> <li>Resilinc does not identify customers providing the scores.</li> </ul>
Supply Chain Resiliency (SCRM) Maturity Score	<ul style="list-style-type: none"> <li>Ongoing participation in EventWatch impact confirmation program</li> <li>Assessment of the maturity of your overall supply chain resiliency program</li> </ul>	<ul style="list-style-type: none"> <li>SCRM maturity surveys start with a self-assessment.</li> <li>The self-assessment must be verified by Resilinc, or a Resilinc customer to be considered in R score calculations.</li> </ul>

**Note:** Resilinc reserves the right to add further granularity, change its methodology or calculation at any time without notice.

### What are the different R Score products?

There are three different R Score products: R Score Benchmark, R Score Diagnostics and R Score Insights report. All products can be accessed through the Resilinc website, [www.theRScore.com](http://www.theRScore.com). Suppliers can view their R Scores for free (R Score Benchmark and R Score Diagnostics reports). Please contact us at [rscore@resilinc.com](mailto:rscore@resilinc.com) for details on purchasing the R Score Insights report.

	For Self Evaluation	For 3 <sup>rd</sup> Party Evaluation
<b>R Score Benchmark™</b> Score + Benchmark	FREE	\$99 (Subject to supplier approval)
<b>R Score Diagnostics™</b> R Score Benchmark + Trends + Breakdowns + Geo Tagging + EW Analysis +	FREE (Available March 31 <sup>st</sup> 2017) Pre-order today	\$499 (Subject to supplier approval)
<b>R Score Insights™</b> R Score Diagnostics + Customized analysis of your Risk Management Capabilities + Analysis of your Network + Recommendations on improving Resiliency and R Score +	Price on Request	Not Available

Resilinc Support Phone: (408) 883-8053  
 Resilinc Support Email: [support@resilinc.com](mailto:support@resilinc.com)  
 Resilinc Training Requests: [training@resilinc.com](mailto:training@resilinc.com)

### When will the score be available?

Suppliers on the Resilinc platform can access their scores from [www.theRScore.com](http://www.theRScore.com). Scores are currently available for over 3000 suppliers in the high-tech industry. Resilinc is currently working on adding additional suppliers and industries to the R score database.

### Who can get an R Score?

Every company affiliated with Resilinc either as a supplier or customer are assigned the R Score. If you are high tech supplier and not affiliated with Resilinc, the Resilinc Partner relations team can work in coordination with you to help you get on the Resilinc platform. Currently the scores are available for only high tech suppliers. But going forward, we will also have the scores for life science and auto suppliers.

### How do I access my R score?

The score is currently available for all high tech suppliers. You can request a copy of your score at [www.theRscore.com](http://www.theRscore.com). Once you submit a request, the team will process your request within 24 hours.

### I am not a high tech supplier, but want to review my R score?

Unfortunately the scores are only available for high tech suppliers, but you can pre order your score at [www.theRscore.com](http://www.theRscore.com) and we will notify you as soon as it's available.